



# Marthinus Schoeman

Curriculum Vitae (CV)

**What job i'm looking for? My positive points**

measure performance against KPIs.

Communication Skills:

I possess excellent communication and presentation skills, enabling me to effectively convey value propositions and influence key decision-makers.

I hope this put more light on what type of person I am.

Regards,

Preferred occupation                      Senior National Business Development Manager  
Sales jobs  
"I am looking for a Sales Director position where I can leverage my extensive experience in sales  
Preferred work location                      Gauteng  
strategy, team leadership, and market analysis to drive revenue growth and expand market share. I

aim to work for a dynamic organization that values innovation and collaboration, allowing me to  
utilize my skills to not only meet but exceed sales targets."

Day of birth                      1978-04-02 (47 years old)

Gender                      Male

Residential location                      Pretoria / Tshwane  
Gauteng

Telephone number                      Information is available only for registered users.

Proven Track Record:                      [Sign in](#)

I have consistently delivered impressive sales results throughout my career, with a history of  
Email address                      Information is available only for registered users.  
exceeding quotas and achieving strategic growth objectives.                      [Sign in](#)

**Additional information**  
Leadership Skills:  
Salary you wish                      80 000 R per month  
I excel in building and leading high-performing sales teams, fostering a culture of motivation and  
How much do you earn now                      50 000 R per month  
accountability, and empowering team members to reach their full potential.

Strategic Thinking:

My ability to analyze market trends, customer needs, and competitor activity allows me to develop  
and implement effective sales strategies that align with company goals.

Relationship Building:

I prioritize building strong relationships with clients and stakeholders, which facilitates successful  
negotiations and long-term partnerships.

Adaptability:

I thrive in fast-paced environments and am comfortable adapting to changing market conditions,  
technologies, and customer preferences.

Results-Oriented:

I am highly focused on results, employing data-driven insights to inform decisions and drive and